



ALBANY COMMUNITY
LAND TRUST

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The Homeownership Center

The Affordable Housing Partnership, Albany Community Land Trust and Community Realty have integrated their programs to provide comprehensive resources for successful homeownership.

2011 Impact

Homeownership Programs:

- 265 clients received extensive **counseling**
- 412 people attended our **Homebuyer 101** workshop
- 87 **purchased** their first home; leveraging \$11.5 million in real estate activity
- 28 homebuyers used the First Home Club **matched savings program**, 165 are currently participating
- 117 households participated in **money management** classes
- 47 received **homebuyer education** certificates
- Offered 3 **landlord training** programs; 72 participants
- Community Realty closed 20 **real estate** transactions to date
- The Albany Community Land Trust is managing 21 **lease-purchase** units & 16 units of quality affordable **rental**. Two others are in development.
- 4 additional empty properties in Albany were fixed up and sold to first time buyers through ACLT.

Mortgage Default Counseling/HomeSave Coalition:

- 164 clients **counseled** about foreclosure
- Continued to reach out to thousands of area delinquent borrowers about foreclosure counseling and legal services
- Facilitated monthly Coalition meetings & participated in monthly foreclosure prevention clinics

Homeownership Center:

- Formalized the **Community Development Alliance** of the Capital District
- Continued organizing and planning for **Sheridan Hollow** Neighborhood revitalization
- Provided **continuing education** for area housing counselors
- Launched a new **Energy Efficiency** outreach program— Green Capital Region